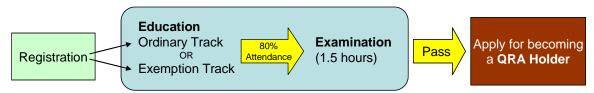
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QRA Education Program and Examination is designed for individuals who have a keen interest in starting their career in the retirement adviser space in Hong Kong.



**Entry Requirements** 

There is no entry requirement for the Ordinary Track. To apply for the Exemption Track, applicant must meet one of the following requirements:

- Possess three years full-time financial services industry experience; OR
- Possess a bachelor degree or above from an accredited institution; OR
- Possess one of the following qualifications listed in the Appendix on Page 4.

#### **EDUCATION**

#### **Education Program**

Program Date and time		Topic	Program Name	Ordinary Track	Exemption Track
16 Oct 2018 (Tue)	6:30pm – 9:00pm	4	Latera direction to Detironnest	laterativation to Detinance	
18 Oct 2018 (Thu)	6:30pm – 9:00pm	1	Introduction to Retirement		N/A
20 Oct 2018 (Sct)	10:00am – 1:00pm	2	Basic Financial Management and		N/A
20 Oct 2018 (Sat)	2:30pm - 5:30pm	2	Health Insurance		
23 Oct 2018 (Tue)	6:30pm – 9:00pm	3	Investing for Retirement and Estate		N/A
25 Oct 2018 (Thu)	6:30pm – 9:00pm	3	investing for Retirement and Estate	40 class hours	IV/A
27 Oct 2018 (Sat)	10:00am – 1:00pm	4	Annuities and Financial Management		
27 Oct 2016 (Sat)	2:30pm - 5:30pm	4			
30 Oct 2018 (Tue)	6:30pm – 9:30pm	5	Suitability Analysis and Practical		24 alasa haura
1 Nov 2018 (Thu)	6:30pm – 9:30pm	5	Knowledge on Retirement Issues		
6 Nov 2018 (Tue)	6:30pm – 9:30pm	6	Detiroment in Dreetice		24 class hours
7 Nov 2018 (Wed)	6:30pm – 9:30pm	О	Retirement in Practice		
8 Nov 2018 (Thu)	6:30pm – 9:30pm	7	D. I		
12 Nov 2018 (Mon)	6:30pm - 9:30pm	7	Retirement Case Studies		

To complete the QRA Education Program, applicants must fulfill an attendance requirement of 80% of the class hours required.

### Registration

1. Registration Deadline:

Ordinary Track: 12 October 2018 (Friday)

Exemption Track: 24 October 2018 (Wednesday)

2. Applicants who wish to enrol to the QRA Education Program and Examination can submit their completed applications to IFPHK office at the following address, in person or by mail. Incomplete applications, late submission or applications by fax will not be accepted.

Professional Development Department

Institute of Financial Planners of Hong Kong

13/F, Causeway Bay Plaza 2

463-483 Lockhart Road, Hong Kong

"Re: Application for QRA Education Program & Examination"

- Registration will be on First-Come-First-Served basis upon receipt of payment. IFPHK members will be given priority.
- 4. IFPHK reserves the right to refuse registration if applicants fail to make payment, and/or are unable to provide accurate and complete information as stated in the registration form.
- 5. In general, ACKNOWLEGMENT will be sent via email within 7 days after the receipt of registration form
- 6. In general, CONFIRMATION will be sent via email at least 3 working days prior to the program. Applicants who do not receive the confirmation by the said date should contact IFPHK at (852) 2982 7888.

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## **EDUCATION**

#### **Education Program and Examination Fee**

7. Applicants are required to pay a fee for the QRA Education Program and Examination:

Education Program + next available Examination	Fee
Ordinary track: Education Program (40 class hours for Topics 1 to 7) + Examination	\$7,680
Exemption track: Education Program (24 class hours for Topics 4 to 7) + Examination	\$6,215

- 8. Registration paid by cheque will be processed only if the cheque reaches IFPHK within 5 working days from date of registration. No post-dated cheques will be accepted.
- Education program and examination fees paid are non-refundable and non-transferable irrespective
  of individual's attendance status, with the exception of unsuccessful application due to full
  enrolment and program cancellation.
- 10. IFPHK reserves the right to cancel programs due to under-enrolment, individuals will be notified and full refund will be arranged.
- 11. The "Official Receipt", with IFPHK official stamp, will be distributed to participants at the end of the program when their payments are successfully settled. The receipt will not be distributed otherwise. Participants will be charged a fee of \$20 for re-issuance of the receipt.

#### **Attendance & Certificate**

- 12. Attendance Certificates will only be issued to participants who:
  - i. present their Hong Kong Identity Card or other photo-bearing legal identification documents, such as Passport, upon registration for identity verification.
  - ii. sign-in before program and sign-out after program.
  - iii. arrive no later than 15 minutes after the program commences and do not leave earlier than 15 minutes before the program ends.
  - iv. return to the classroom before the end time for official breaks (if any) announced by the speaker or IFPHK staff.
  - v. fulfil the attendance requirement of 80% of total class hours in QRA Education Program.
- 13. The "Attendance Certificate", with IFPHK official stamp, will be distributed to eligible participants at the end of the whole QRA Education Program. The certificate will not be distributed otherwise. Participants will be charged a fee of \$100 for re-issuance of the certificate.

#### **Program Venue**

- 14. Unless specify, all programs will be held at IFPHK Office (address: 13/F, Causeway Bay Plaza 2, 463-483 Lockhart Road, Hong Kong).
- 15. IFPHK reserves all rights to make necessary alternations on program venue. Participants shall refer to the confirmation email for the updated program venue.

#### Medium of Instruction & Program Arrangements

- 16. Unless otherwise specified, all programs are conducted in Cantonese and supplemented with English terminology. Study Guide is written in English.
- 17. The program instructor/IFPHK staff may exclude a participant from class if his/her behaviour disturbs the class or if he/she does not follow instructions in class or as laid down by IFPHK. No fee will be refunded.
- 18. IFPHK reserves all rights to make necessary alternations on program arrangements, such as venue, date, time and speaker.
- 19. No recording is allowed in class unless with prior consent from IFPHK.
- 20. No smoking is allowed inside the classroom. Mobile phones, pagers and other electronic communications must be switched off.
- 21. Participants are required to keep the program venue clean and tidy.

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# **EDUCATION**

## Class Arrangement in times of Tropical Cyclones and Rainstorms

- 22. When Typhoon Signal No. 3 or below/ Amber or Red Rainstorm Warning is in force, all programs will be held as scheduled.
- 23. When the Observatory hoists the Typhoon Signal No. 8 or above/Black Rainstorm Warning is in force during programs; or Typhoon Signal No. 8 or above will be hoisted within 2 hours before programs commence, all programs already in progress will be dismissed immediately or cancelled. Remedial programs will be arranged.
- 24. All programs will be held as scheduled, if Typhoon Signal No. 8 or above/Black Rainstorm Warning is lowered before 7:00am.
- 25. Programs starting between 2:00pm and 6:00pm will be held as scheduled, if Typhoon Signal No. 8 or above/Black Rainstorm Warning is lowered at or before 12:00 noon.
- 26. Programs starting at or after 6:00pm will be held as scheduled, if Typhoon Signal No. 8 or above/Black Rainstorm Warning is lowered at or before 4:00pm.
- 27. Upon the lowering of Typhoon Signal No.8 or above/ Black Rainstorm Warning, IFPHK reserves the right to resume programs with altered program schedule, including the starting and finishing times, that may vary from the original schedule.

## **EXAMINATION**

#### **Examination Date & Time**

1. Date & Time: 8 December 2018 (Saturday) A.M. (To be confirmed)

## Language of Examination

2. The examination paper will be printed in only ONE of the two languages: English or Chinese.

This application form is intended ONLY for those who wish to complete the QRA Examination in **ENGLISH**. If you wish to take the examination in Chinese, please fill out the corresponding Chinese application form.

Request for change of the examination language will NOT be considered under any circumstances once the application is received by IFPHK.

#### **Important Notes**

- 3. Individuals who fail to complete the Education Program (fail to achieve the 80% attendance requirement) will not be allowed to sit the examination. Fees paid will not be refunded under any circumstances.
- 4. Examinees should carefully read the Examination Regulations before attempting the examination. Failure to observe any of these regulations may lead to disqualification from the examination.

#### Typhoon and rainstorm signals arrangement

- 5. If the typhoon signal no. 8 (or above) or black rainstorm signal is hoisted or remains in force TWO HOURS before the start of the examination, the examination will be re-scheduled.
- 6. If a typhoon signal no. 8 (or above) or black rainstorm signal is hoisted while the examination is in progress, the examination will continue until the scheduled time is up.
- 7. If an examination is re-scheduled, IFPHK will notify examinees of the new date and time of the examination. In such cases examinees are not required to re-register.
- 8. For examinees who are not able to sit for the examination at the new date and time, they can submit a written application to IFPHK to transfer the examination fee to the next scheduled examination ONLY. No other request will be accepted.

#### **OTHERS**

- 1. IFPHK observes anti-discrimination laws in force in Hong Kong and adopts policies and procedures to ensure fair and equitable treatment of all applications in the application process.
- 2. Information submitted will be processed according to Personal Data (Privacy) Ordinance.
- 3. IFPHK reserves all rights to alter and update the "Terms & Conditions" from time to time without prior notice.
- 4. If you have any question on the QRA program, please contact the IFPHK by email at <a href="mailto:qra@ifphk.org">qra@ifphk.org</a> or by phone at (852) 2982 7888.

For exam paper in English only

#### **APPENDIX**

I. Code Tables for Section III (Employment Details) of the Application Form

#### **Employer Code**

(Please choose the group that your current employer belongs to)

(1 Touc	so onoode the group that your oun	ilpioyor bololigo to)			
C1 AIA C9		<b>C</b> 9	DBS Bank	<b>C</b> 17	Standard Chartered Bank
<b>C</b> 2	AXA	<b>C</b> 10	Hang Seng Bank	<b>C</b> 18	UBS
<b>C</b> 3	Bank of Communications	<b>C</b> 11	HSBC	<b>C</b> 19	Wing Lung Bank
<b>C</b> 4	Bank of East Asia	<b>C</b> 12	FWD Group	<b>C</b> 20	Zurich Insurance Group
<b>C</b> 5	Bank of China	<b>C</b> 13	Manulife	<b>C</b> 22	Sun Life Hong Kong Limited
<b>C</b> 6	China Construction Bank	<b>C</b> 14	Nanyang Commercial Bank	<b>C</b> 23	FTLife
<b>C</b> 7	Citibank	<b>C</b> 15	Prudential	<b>C</b> 24	China Life
<b>C</b> 8	Convoy	<b>C</b> 16	Shanghai Commercial Bank		
				<b>C</b> 21	Others

#### Industry Code

(Please choose the one that best describes the industry you are serving, e.g. if you are serving as an accountant in a retail bank, you should choose I1)

,	barra, you orround orrosoo rry			
<b>I</b> 1	Retail Banking	<b>I</b> 6	Independent Financial Advisor	I 11 Academia
<b>I</b> 2	Private Banking	<b>I</b> 7	Asset Management	I 12 Real Estate Sector
<b>I</b> 3	Investment Banking	I 8 Securities Brokerage		I 13 Others
<b>I</b> 4	Life Insurance	<b>I</b> 9	Legal Practice	
<b>I</b> 5	General Insurance	ance I 10 Accounting Practice		

#### **Earnings Code**

E 1 Less than HK\$200,000	<b>E</b> 4	HK\$600,000 – less than HK\$800,000
<b>E</b> 2 HK\$200,000 – less than HK\$400,000	<b>E</b> 5	HK\$800,000 – less than HK\$1,000,000
<b>E</b> 3 HK\$400,000 – less than HK\$600,000	<b>E</b> 6	HK\$ 1 million or above

- II. Individuals possessing one of the following qualifications / designations may apply for the Exemption Track for exemption from classroom training on Topics 1 to 3.
  - ASSOCIATE FINANCIAL PLANNER™ / AFP™ Certification
  - Financial Advisers' International Qualification (FAIQ (CII))
  - Associate of the Hong Kong Institute of Bankers (AHKIB)
  - Chartered Insurance Agency Manager (CIAM)
  - Chartered Wealth Manager (CWM)
  - Fellow, Australian and New Zealand Institute of Insurance and Finance (ANZIIF (Fellow))
  - Fellow, Financial Services Institute (FFSI)
  - Fellow, Life Management Institute (FLMI)
  - LUTCF Fellow (LUTCF)
  - Society of Registered Financial Planners (HKRFP)
  - Certified Financial Management Planner (CFMP)
  - Chartered Financial Consultant (ChFC)
  - Chartered Life Underwriter (CLU)
  - Fellow Chartered Financial Practitioner (FChFP)
  - Financial Risk Manager (FRM)
  - Associate / Fellow of Association of Chartered Certified Accountants (ACCA/FCCA)
  - Associate / Fellow of Association of International Accountants (AAIA/FAIA)
  - Associate / Fellow of Chartered Institute of Management Accountants (ACMA/FCMA)
  - Certified General Accountant (CGA)
  - Certified Management Accountant (CMA) (Australia, Canada & US)
  - Certified Public Accountant / Certified Practising Accountant (CPA/FCPA) (Australia, Hong Kong, US)
  - Chartered Accountant (CA) (Australia, Canada, England and Wales, Ireland, New Zealand, Scotland, South Africa, Zimbabwe)
  - Chartered Financial Analyst (CFA)
  - Fellow of Chartered Insurance Institute (FCII)
  - Fellow of the Society of Actuaries (FSA)
  - Members of Chartered Institute of Public Finance and Accountancy (CPFA)
  - Members of Hong Kong Bar Association
  - Members of Hong Kong Law Society

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EDUC	ATION	PROGRAM A	ND	EXAMINATION	APPLICATION	
		For c	officia	l use only		
Name				Ref No		
Date Received Data entry	Co	ompleted with all		E&E Payment	Registration App	proval
SECTION (I): Personal Partice  Note: Related personal data (if y information provided in this form	ou alread				kept in IFPHK) will	also be updated with the
HKID Card/Passport No.			Issu	ing Country/Jurisdi	ction	
	(as printed	on ID card/passport)				
Title Dr Mr Ms	5	Chinese Name	•		(if applicable	e as printed on ID cord/passager)
Surname		Given Name			(ii applicable i	& as printed on ID card/passport)
(as printed on ID call	rd/passport)	Phone Numbe	r			(as printed on ID card/passport)
Date of Birtin		Thome Numbe	•			
Correspondence Address	/MM/YYYY)		(Mob	oile)	(Office)	(Home)
Email Address <sup>1</sup>						
Acknowledgement of receipt and controls	ther regula	ar communication for	rom IF	PHK will be sent by emails	ail to the email addres	s provided.
SECTION (II): Academic Qual	ificatior	<b>1</b> (please tick w	here	appropriate)		
Highest Academic Qualification	n					Award Year
□ Doctoral Degree		☐ Tertiar	•			
☐ Master Degree ☐ Bachelor Degree		☐ Secon	dary (	or below		
Major in		Name of Co	ollege	e / University		
SECTION (III): Employment D	etails					
Current Employer					Em	nployer Code <sup>2</sup>
						С
Current Position					Ind	lustry Code <sup>2</sup>
						I
Experience in Financial Planni	na Indus	trv		Current Earni	nas <sup>2</sup>	

<sup>2</sup> Please refer to the Appendix on Page 4 for the Employer Code, Industry Code and Earnings Code.

# **SECTION (IV) Entry Details** (please tick where appropriate)

<b>\</b>	Ordinary Track Education Program
	☐ Exemption Track Education Progra

I wish to apply for
☐ Ordinary Track Education Program (7 modules) and Examination (Please skip Section V on Page 6)
☐ Exemption Track Education Program (4 modules) and Examination

(years)

Ε

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# **EDUCATION PROGRAM AND EXAMINATION APPLICATION**

NI-		For official use only	Demode			
Name		Ref No	Remarks			
	I (V) Entry Requirements (pl					
Note: Th	nis part is applicable to <b>Exemp</b>	otion Track applicants only.				
I declare	that I have fulfilled the entry requ	irements for the Exemption Track. I hav	е			
☐ Three	years' full-time financial services	industry experience. Details are as follo	ws:			
Emp	Employer Post Period (mm/yy – mm/yy)					
-			Start date End date			
<del>                                   </del>						
☐ Bache	elor degree or above from an accr	redited education institution				
	AFP™ Certificant Financial Advisers' Internationa Associate / Fellow of Association	on of Chartered Certified Accountants (AC	· ·			
		on of International Accountants (AAIA/FAI I Institute of Management Accountants (A	·			
	Associate of the Hong Kong Ins					
	Certified Financial Managemen	•				
	Certified General Accountant (C					
0	<ul> <li>Certified Management Accountant (CMA) (Australia, Canada &amp; US)</li> <li>Certified Public Accountant / Certified Practising Accountant (CPA/FCPA) (Australia, Hong Kong, US)</li> </ul>					
	☐ Chartered Financial Analyst (CFA)					
	□ Chartered Financial Consultant (ChFC) □ Chartered Insurance Agency Manager (CIAM)					
]						
	,					
	<ul> <li>Fellow of Chartered Insurance Institute (FCII)</li> <li>Fellow of the Society of Actuaries (FSA)</li> </ul>					
]						
	☐ Fellow, Financial Services Institute (FFSI)					
	, · · · · · · · · · · ·					
	3 ( )					
0		of Public Finance and Accountancy (CPF	FA)			
	□ Members of Hong Kong Bar Association					
	Members of Hong Kong Law S					
	□ Society of Registered Financial Planners (HKRFP)					
Signa	ture:	Date:				

Note:

You are not required to submit proof of work experience / qualification at the time of education program and examination application. You are required to submit the relevant proof when you submit the QRA Holder Application Form after you have passed the QRA Examination.

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# **EDUCATION PROGRAM AND EXAMINATION APPLICATION**

For official use only					
lame	Ref No		Remarks		
CTION (VI) Payment (ple	ase tick where appropriate)				
- Torr (Tr) Laymont (plot	add tlok whore appropriate)				
•	Program and Examination Fee:	HK\$7,680			
<u> </u>	Program and Examination Fee	e: HK\$6,215			
☐ Cheque <sup>3</sup>					
Cheque No	Drawn on (Bank):	:			
☐ Credit Card					
I hereby authorize IFPHK L	td. to charge the above amoun	t against my credit ca	ard with details below.		
☐ Visa card ☐ Master	Card				
Card number:					
Expiry Date:	(MM/Y	YYY)			
Cardholder's Name:					
		_			
Cardholder's Signature:  Cheques should be made payable.		Date	<del></del>		
in accordance with an enable IFPHK to:  a. fully and fairly p. b. disclose any person d. graph of the provision of inaccordance that I may or the provision of inaccordance that I may or the provision of inaccordance that IFPHK memployment, agency associated members or Yes	d for the purpose outlined in the process my application, ersonal data where IFPHK has a gon IFPHK, all data to compile statistics and the on IFPHK's website after I have refuse to provide personal data curate personal data may result any disclose my examination refor similar contractual obligation such entity) [that is kept in the No	he Personal Data A an obligation to make I analyse the results of ave become a QRA if a as requested in the in IFPHK being unable esults to my employ on, and/or the hold IFPHK record] upon	nolder.  e application or otherwise, but such refusible to or refusing to process this application of the entity with which I have ing companies, subsidiary companies	s of sal, ion.	
access to my personal of my personal data or	data. I can request IFPHK to co	orrect any inaccurate the Operations Department	personal data and if I need to obtain a co artment of IFPHK. I understand that IFP	ору	
ii. I understand that ed iii. I understand and ag iv. I declare that the ir IFPHK of any mater contact details. I un to this application,	nended from time to time.  Iucation program and examinate to the Personal Data Agrentian contained in my arial changes to my responses derstand and agree that IFPH	nation fee paid is no eement stated abov application is truth s to any of the que IK may investigate t	policies, and procedures established inrefundable and nontransferable.  The full and complete, and I agree to note it is application, including the statements I have made with respons for any misrepresentation (whether	tify my ect	



(Education and Exam Registration)

Date:

Signature: